OMEGA PERFORMANCE
CREDIT RISK MANAGEMENT
- LEARNING SOLUTION

INTRODUCTION

OMEGA: SELF-PACED E-LEARNING COURSE

OMEGA Performance Credit Risk Management - learning solution is an online course. Learners can complete the course anywhere at anytime within the valid time period. It is an internationally well recognized course developed by a team of credit experts and skilled instructional designers that will help banking professionals elevate their values through continuous learning.

Once registered, learners have access to the course. The course includes: unlimited access to the Omega Performance eLearning library including content updates, pre-tests for each module to allow users to determine which sections they should take based on individual needs and post-tests for each module to measure comprehension and validate learning.

This course is customized and bundled in very affordable price, which was never offered in Nepal. Earlier few banks like Standard Chartered Bank and Laxmi Bank Limited offered the course to their senior staffs from the international market which was expensive and not as easy as online mode.

This course is relevent for - Corporate Relationship Managers, Credit Relationship Management team, Credit Analysts, Underwriters, Loan Reviewers, Branch Managers and any other functions.

OBJECTIVES

- To develop staff skills in order to make them more efficient and more capable of managing his/her responsibilities.
- To equip organizations with the credit skills to source and structure high-quality, loans to help grow and low-risk loan portfolio.

COURSE MATERIALS & REGISTRATION FEE

The courses along with its respective prices are stated below;

<table>
<thead>
<tr>
<th>Course Name</th>
<th>Fee* (USD)</th>
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</thead>
<tbody>
<tr>
<td>Business Lending Fundamentals (BLF)</td>
<td>250</td>
</tr>
<tr>
<td>Building Small Business Acumen (BSBA)</td>
<td>250</td>
</tr>
<tr>
<td>Commercial Loans for Business (CLB)</td>
<td>300</td>
</tr>
<tr>
<td>Financial Accounting for Lenders (FAL)</td>
<td>300</td>
</tr>
<tr>
<td>Credit Skills Assessment (CSA)-FAL+CLB</td>
<td>400</td>
</tr>
<tr>
<td>Managing &amp; Minimizing Problem Loans</td>
<td>250</td>
</tr>
</tbody>
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* Exclusive of Bank Charges and applicable taxes

The registration fee includes the fees for pre-test (1 attempt), reading material (eLearning) and post-test (3 attempts) & Omega Performance Certification.

WHO SHOULD ATTEND?

Business Lending Fundamentals (BLF)
Anyone who needs to understand businesses and their borrowing needs, including branch managers, assistant branch managers, small business relationship managers and business bankers.

Building Small Business Acumen (BSBA)
Anyone who interacts with small business owners, including business bankers, branch managers, and relationship managers

Commercial Loans for Business (CLB)
Anyone with commercial lending responsibilities, including relationship managers, commercial lenders, credit analysts, and loan review staff.
Financial Accounting for Lenders (FAL)
Anyone who needs an understanding of how to evaluate business financial statements, including commercial lenders, small business lenders, credit analysts, and underwriters.

Credit Skills Assessment (CSA)-FAL +CLB
Corporate RMs, CRM Team, Underwriters, Credit Analysts and Loan reviewers

Managing & Minimizing Problem Loans
Anyone who is responsible for monitoring and managing loan risks, including lenders, relationship managers, collections and work-out staff.

REGISTRATION
Informations required for registration are:
- Full Name of Attendee(s)
- Full Address of Attendee(s)
- Email ID of Attendee(s)
- Contact Number of Attendee(s)

Once the details are received, OMEGA Performance will send across a Statement of Work (SOW) which needs to be signed by the Bank. The scanned copies of the signed documents will be sent via email. The payment terms and details will be sent across post receipt of the scanned documents.

MODE OF EXAMINATION
The mode of examination is online based. The examination includes pre-test (1 attempt per module), reading material and post-test (3 attempts per module).

Additional post test: 3 attempts available at USD 75 per person.

VALIDITY OF REGISTRATION:
The validity of registration for the course is 1 year. The attendee(s) will be able to access to e-learning platform for a year after the completion of registration process.

MODE OF PAYMENT
The payment can be made via wire-transfer.

PASSING CRITERIA
The participants will be eligible for certification if they pass the pretest online examination / post-test. The passing percentage is 80% in all modules.

Parshuram Kunwar Chhetri
Chief Executive Officer,
Janta Bank Nepal Ltd.
I would like to congratulate NBI for having launched Omega Certification Course in collaboration with Omega Performance, Singapore. I’m glad that the credit course from Omega has come in an affordable price as compared with what it was a few years ago and it has come in online-mode which will be accessible to many in Nepalese market.

I passed this course first when I was in then ANZ Grindlays Bank and subsequently in 2001 when I was with Standard Chartered Bank Nepal Ltd. Omega Course has contributed a great deal in making me a banker that I’m today. I have benefited from the course in enhancing Credit Assessment Skills for which I was also appointed as a Mentor and was entrusted in guiding many of my colleagues to acquire the skills. In my 30 years of banking profession, I found the course one of the most essential and effective courses for a banker. I strongly recommend all the bankers to subscribe to the course and get accredited which will certainly pave a way for a successful banking career ahead.

ABOUT OMEGA PERFORMANCE
OMEGA PERFORMANCE PTE. LTD. (1976), a private limited company incorporated and operating under the laws of Singapore. It has operational support from India and has been the training partner of choice for financial service organizations worldwide, from community-based credit unions to international banks. [www.omega-performance.com](http://www.omega-performance.com)

ABOUT NBI
NBI is a national level apex banking and finance academy, which was established under the aegis of Nepal Bankers’ Association with support from Asian Development Bank. The promoters are Nepal Rastra Bank, member banks of Nepal Bankers’ Association and Rural Microfinance Development Centre (RMDC). It offers professional courses both in core banking functional areas and soft skills.

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