



Introduction

It is evident that the certification courses have been considered as very effective learning tools of knowledge acquisition. They facilitate the learners to develop very strong foundation of subject knowledge with profound clarity. Thus, as an endeavor to diversify our products in the genre of certification courses, we have come up with the specialized course on **INTERNATIONAL TRADE FINANCE**. This department specific certification course has been developed in technical collaboration with IIBF and vetted by the local subject expert.

Objective

INTERNATIONAL TRADE FINANCE, a specialized certification course, has been designed with the view to impart essential knowledge on the various areas like URC, URDG, UCPDC, Inco-terms, URR, Theories of Trade, documents in Trade Finance, risks in international trade etc. Resourceful content of the book has been kept crisp and clear so that the learners have better understanding of the subject consuming less time.

Validity of Registration

The validity period for course completion is 6 months. Count of Validity period of 6 months is defined by the criteria below –

- If a candidate attempts the examination subsequent to his/her enrollment then the validity period is effective from the date of enrollment.
- If a candidate skips the examination subsequent to his/her enrollment, then the validity period of 6 months is effective from that skipped examination date.

Eligibility

There are no specific eligibility criteria as such. However, the course is very suitable for all staff of Trade Finance Department, Relationship Managers, Branch Managers, staff of Legal & Compliance Department, Internal Auditors. Any interested banker who has an aspiration to broaden the horizon of knowledge can also enroll in this course.

Syllabus/ Course Content

SECTION 1 MACRO PERSPECTIVE

*THEORIES OF INTERNATIONAL TRADE
INTERNATIONAL TRADE POLICY FRAMEWORK
INTERNATIONAL CHAMBER OF COMMERCE*

SECTION 2 TRADE TRANSACTIONS

*COMPONENTS OF TRADE
MODES OF INTERNATIONAL TRADE
CLEAN PAYMENT TRANSACTIONS
DOCUMENTARY COLLECTIONS
DOCUMENTARY CREDIT
IMPORTANT TRADE DOCUMENTS*

SECTION 3 TRADE FINANCE

*IMPORTANCE OF TRADE FINANCE
PRE-SHIPMENT TRADE FINANCE
POST-SHIPMENT TRADE FINANCE
FORFAITING AND FACTORING
BANK GUARANTEES
DOMESTIC TRADE FINANCE*

SECTION 4 RISK MANAGEMENT

*RISK ELEMENTS
TRANSPORT RISK
CONTRACT AND CREDIT RISK
COUNTRY AND POLITICAL RISK*

CURRENCY RISK
WHEN THINGS GO WRONG
MARITIME FRAUDS

FOREIGN EXCHANGE (REGULATIONS) ACT
ICC - UCPDC GUIDELINES

SECTION 5 REGULATORY FRAMEWORK

REGULATORY FRAMEWORK
CUSTOMS ACT AND REGULATIONS
FOREIGN EXCHANGE MANAGEMENT
REGULATIONS OF NRB

APPENDIX IMPORTANT TRADE TERMS

TRADE FINANCE TEST

A set of questions at the end is to self assess the knowledge acquired from the learning of the book.

Examination

- There will be four quarterly exams. (March, June, September & December).
- Candidates will be required to pass the examination within the validity period.
- Candidates will have 2 attempts of examination within the validity period of 6 months timeframe.
- Count of Validity period of 6 months is defined by the criteria below –
 - If a candidate attempts the examination subsequent to his/her enrollment then the validity period is effective from the date of enrollment.
 - If a candidate skips the examination subsequent to his/her enrollment, then the validity period of 6 months is effective from that examination date.
- Any skipped/un-attempted/ failed examination would lead to the reduction in the number of attempts available within the validity period.
- Candidates unable to pass the examination within the stipulated time frame of 6 months can buy an examination attempt by paying NPR 2,500 plus VAT provided that the examination is being held within 9 months from the effective date of his/her enrollment. Candidate/s failing in such extra attempt will have to re-enroll all over again as a fresher.
- Exam dates of each intake shall be announced at least 15 days in advance from the exam date
- Questions will have 100% MCQs
- Duration of examination is of 1 Hour 45 minutes.
- All examinees will be proctored by NBI officials or externally hired proctors.
- In case of online proctored examination, the examinees will have to self-manage all the required equipment and infrastructure to appear in the examination.
- Examination proctored centers will be established at various institutes within Kathmandu including NBI

Passing Criteria

Candidate/s must score 60% or above to be awarded a certification.

Course Fee

Total investment NPR 9,500/- (exclusive of VAT)

1. This fee includes two time examination fees, addition tutorials, cost of book, mark sheet and certificate.
2. For additional one examination attempt, if permissible, additional fee of NPR 2,500 plus VAT will be charged.
3. Fee structure could be changed by NBI from time to time in line with market movement as per inflation.



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