



PRESENTS

# DIRECT LENDING & STATUTORY REGULATIONS



Level	Senior Level Bank/FIs staffs
Duration (in Days)	One day (4 sessions, 1.5 hours each session)
Target Audience	Credit Head, Credit Officers, RMs, ROs, Credit Analysts of Banks/FIs
Program Takeaways	Upon completion, participants will be able to: <ul style="list-style-type: none"><li>• Ensure compliance with deprived sector regulations when taking and evaluating credit requests and closing consumer loans</li><li>• Increase lending efficiency with applying strategic decision techniques</li><li>• Assess the strength of repayment sources, and threats</li><li>• Knowing the business properly, sector and segment of business</li><li>• Select the best type of customer credit for the request</li><li>• Assess risks to repayment and evaluate other risks associated with</li></ul>
Contents	Regulatory provisions, Present scenario of direct lending, knowing business as a whole, identifying & managing risks etc
Date, Time & Venue	11 <sup>th</sup> June 2016 (8:30am to 3:30pm) Hotel Ratna, Biratnagar

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## Course Outline

8:30am – 10:00am (Session 1)	Direct Lending in Present Scenario
10:00am - 10:45am	Lunch Break
10:45am – 12:00pm (Session 2)	Statutory Provisions and Updates
12:00pm - 12:15pm	Tea Break
12:15pm - 1:45pm (Session 3)	Know Your Business
1:45pm - 2:00pm	Tea Break
2:00pm – 3:30pm (Session 4)	Identifying and Managing Credit & Lending Risks

### Trainer - Pralhad Giri

A central banker having 18 more years hands on experience on core banking with financial sector reform, internal audit and training & development. Experience includes nearly seven years with the Research Department of Nepal's central bank dealing with macroeconomic analysis, macro modeling, information management, various economic, fiscal and welfare research of economy and livelihood. Responsible for successful implementation of Electronic Cheque Truncation system in Nepal having worthy achievements in designing MICR cheque specifications for Nepal's BFIs with notable payment & settlement regulations. Relevant experience in Basel I, II & III with international best practices. Extensive research and study completed on financial crime prevention in Nepal along with AML/CFT measures. Several years experience on academic lectures for development economics, corporate governance, communication and leadership skills, public relations, corporate banking and economic journalism.

Currently, also serving as Conference Speaker on various subjects including financial crime prevention, AML/CFT, Foreign Direct Investment and Trade Diversification, Payment System Strategies, Productive-sector lending, Communication and Leadership skills. Trainer/Resource Person on central bank's various training programs with National Banking Institute and other similar organizations. Specialties: Financial Crime Prevention, AML/CFT, Productive-sector Lending, Payment System Strategies, Corporate Governance, Communication and Leadership Skills, Inclusive Finance.

### Terms and Conditions

Fee/ Charges :

1. Cancellation/ withdrawal of participants must be done 24 hours prior to start of the program. If participant does not attend the program without cancellation, full charge shall be levied to the client.