

## FINANCIAL STATEMENT ANALYSIS



# Financial Statement Analysis

#### Background

With the rapid expansion of capacity and networks, Nepalese banks have been facing serious shortage of skilled manpower in all functional areas and more so in credit. As credit risk is by far the most dominant factor in bank failures, the importance of proper Credit Risk Management System in a bank can hardly be exaggerated. And, good credit risk management always begins with making good loans. The course on 'Comprehensive Commercial Lending' has been designed to make the Relationship Managers, Senior Relationship Managers, Branch Managers, Risk Officers/Managers and any other interested employees learn the skills of making good commercial loans.

Starting from understanding the cause of borrowing, the course focuses on identifying and weighing the financial and non-financial strengths and weaknesses of a business and the overall risk faced by the bank if the loan is made. Using the identified strengths and weaknesses, the participants will then learn the techniques of critically examining the projected financials on which the repayments are based. The course gives a particular importance to Risk Rating, its design and importance. Equally important, the participants will learn how to make presentation of the loan request in the form of Credit Memorandum/Proposal.

The participants, divided in groups, will be given one dummy borrower with the required details and through exercises following each classroom topic; they will be analyzing the information (financial and non-financial) to identify the strengths and weaknesses of the borrower. Based on the analysis they will be doing risk rating of the borrower and will finally learn how to make the presentation (writing the CM) of the analysis.

#### **Program Details**

Date & Time: 7th (8:30am-3:45pm) & 8th (8:30am-3:45pm)Jun, 2024 Venue: Hotel Devotee, Dhangadhi Duration: 8 session/12 hrs. (Each session of 1.5 hrs)

# COURSE DETAILS

### **Target Audience**

- $\cdot$  Personnel with Credit Business Function such as Relationship Managers:
- · Personnel with Credit Support Function such as Credit Officers:
- · Personnel with Credit Control Function such as Credit Risk Management Department officials of Commercial

Bank	Banks.		
SN	Content		
1.	Understanding the Borrowers	Mr. Pushpa Raj	
	A. Why do Businesses Borrow?	Bhandari	
	Understanding Cash Flow Cycles		
	Used of cash		
	Source of Cash		
	Long term sources of Cash		
	Borrowing needs by business types or industry		
	General Borrowing needs by all business		
2.	Identifying Risk by Analyzing Business Financial Statements		
	A. Identifying risk through Income Statement analysis		
	Income Statement Structure		
	Sales and Cost of Goods Sold Analysis Operating Expense and		
	Net Profit AnalysisOther Income and Expense Analysis		
	Exercise on income statement analysis		
	B. How to analyze Balance Sheet		
	Asset Analysis		
	Liabilities and Equity AnalysisCon-		
	cept of Tangible Net Worth		
	Exercise on balance sheet analysis		
	C. Interpreting Ratios		
	Ratio Analysis Considerations Ratio		
	Characteristics		
	Types of Ratios		
	Exercise on interpretation of ratios		
	D. Cash Flow Analysis & Determining repayment capacity		
	Why Bankers Focus on Cash FlowSources		
	and Uses of Cash		
	Statement of Cash Flows- Indirect MethodExercise on cash flow analysis		
	E. Analyzing Projected Financial Statements		
	Interpreting Projected Financial Statements		
	Considerations for Constructing/Reviewing ProjectionsCase study on projected financial statements analysis		
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## **PROGRAM DETAILS**

### **Facilitator Profile**



Mr. Pushpa Raj Bhandari Former Chief Business Officer Bank of Kathmandu

Mr. Bhandari has more than 25 years of experiences in Banking Sector. Previously he was associated with Bank of Kathmandu as Chief Business Officer. Prior to this he was the Chief Executive Officer of Birgunj Finance Ltd. for 7 years. He started his career from Nepal Rastra Bank and worked for 6 years in different department. He also worked in Nepal SBI Bank for 8 years in multiple depart as a Department head, Branch Manager, & Assistant Manager. Mr. Bhandari was also a representative of Forex and Treasury Department while in NSBI Bank where he attended various meetings of the FEDAN (Foreign Exchange Dealers Association of Nepal). He was also a part of the Consortium Financing Committee.