



PRESENTS

# LEAD PEOPLE UNLEASHING THE COMMUNICATOR



### **Program Background:**

Who communicated what, how, when, and how is a key concern in organization, esp. in people management. Verbal communication forms a key part of communication and is highly impactful. Communication is an important glue that binds people together. Communication also plays a vital role in role and image perceptions which are directly linked with people productivity. Communication is critical in people management for motivation, productivity, performance, and change. A large portion of a manager's time is eaten by communication conflicts and the collateral impacts created by those conflicts. Managers who use effective communication in people management become good time managers and performance leaders. Effective communication is used not only in problem solving, but also in inspiring and leading. But not all managers can or will become the ideal communication champion. That actually is not necessary. Communication is an art unique to individuals. Authenticity is the beauty of communication. It is important for managers to identify the 'communicator type' inside them and build it after unleashing it.

### Program Details:

Date: & Time: 4th (3:00pm to 6:15pm) & 5th (9:00am to 12:15pm) December 2020

Fee: Nrs. 3,500 + VAT Per person (10% discount for individual)

Mode: Virtual Training via Zoom or Microsoft Team

Target Audience: People in leadership or aspiring to be in leadership position.

Level: Mid to Senior Level

## PROGRAM DETAILS

<b>Target Audience</b>	<ul style="list-style-type: none"> <li>• People involved in managing and leading people.</li> <li>• Supervisors/managers and future managers, to senior leaders and executives.</li> </ul>
<b>Objectives</b>	<ul style="list-style-type: none"> <li>• Using communication to driver performance and solve problems</li> <li>· Revealing out the communicator inside me</li> </ul>
<b>Contents</b>	<p><b>DAY 1:</b> Setting communication goals Understanding audience before communicating Communication tools and techniques (Homework) communication hacks Speech and Public Speaking The one-to-one counseling Communicating pleasant and unpleasant messages Argue and Debate (Homework) Types of communication issues in people management Root Cause Analysis Communication traps ( perception, reference, quotes) Finding unique solution (problem, context, expectation, suggestion)</p> <p><b>DAY 2:</b> Self Analysis as a Communicator (Homework) Map the Iceberg Top 10 (people) communicators (Homework) Who’s my mentor? Poker face and let-it-go : The damage a word can bring Raise your hand : The magic a word can bring Your 100 days 'communicator type' build up plan</p>

### SESSION PLAN

<b>Session I</b>	Communication Management in context of People Management
<b>Session II</b>	5 key Communication issues in People management and Reasons
<b>Session III</b>	Finding the Communicator inside you
<b>Session IV</b>	Building the Communicator inside you to lead people

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## FACILITATOR'S PROFILE

Mr. Sanat Neupane  
Director  
Padma Group of Companies

A fearless thinker, management strategist, and a scholar of innovation. A man of passion, speed, and change, an execution demon. A competent fast-track CEO with 18+yrs of extensive and diverse managerial experience in FMCG, Real Estate, Hospitality, Aviation, Infrastructure, Energy, Apparel, ICT, Automobile, Media, Education, and Development sectors. A change enabler and management performer in institutions like Chaudhary Group, Surya Nepal Private Ltd (an ITC Subsidiary), Hotel De l'Annapurna (then TAJ Group of Hotels), Kantipur Publications (No.1 media of Nepal), Annapurna Post, TBi Group (a Japan-based fast-growing conglomerate), PSI Nepal, BATAS Organization, MAW (Nepal's leading automobile conglomerate), SAMA Printers ( Nepal's biggest, fastest, and the most dependable printing and distribution solutions provider), and Padma Group of Companies ( a real estate and media group) . A transformation team member of 4-lane Asian standard tunnel expressway toll-road, first of its kind for Nepal.

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