



PRESENTS  
**WORKSHOP ON BEHAVIORAL  
INTERVIEWING**

*What?*

*How?*

# **Behavioral Interviews**

*Why?*

## **Background:**

Behavioural Interviewing Workshop is designed to bridge the gap between the theory of the Behavioral Event Interviewing (BEI) and the reality of life in the workplace where candidates come better prepared than interviewers.

By using the researched interviewing best practices, practical BEI tools and question funnels, managers can ensure a thorough interview and leave a lasting impression of professionalism on every candidate they interview.

## **Objectives:**

- Understand the BEI Process of preparing, conducting and reviewing an interview to provide an optimized workforce that meet the business needs of your organization
- Save the cost of a bad hire, save time caused due to higher attrition and become an active front line business leader of the human capital agenda
- Master BEI skills and become a specialist in engaging BEI in the selection and assessment process

Apart from introducing interviewing tools and best practices, we will help you with:

- What you could have done to test the fudged or concealed information the candidate
- **Difficult interview scenarios presented by 'highly prepared' candidates**

### Program Details:

Date: 26th & 27th November 2020

Time: 3:00pm to 6:15pm

Fee: Nrs. 10,000 + VAT Per person

Mode: Virtual Training via Zoom or Microsoft Team

Target Audience: HR, Line Manager, Authorities responsible for taking interviews.

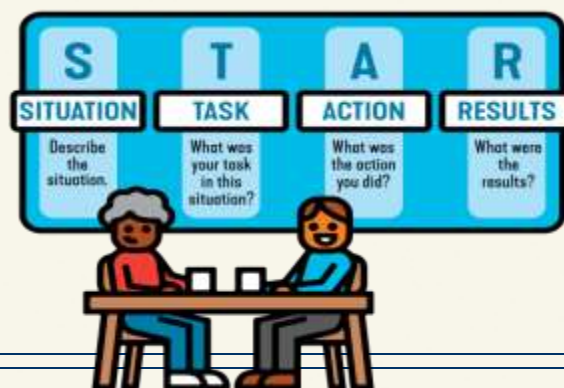
Note: Organizations nominating 4 or more participants would receive Customized BEI Kit as implementation support

# PROGRAM DETAILS

## The Four Stages of Workshop:



- Stage 1 and Stage 4 is customized value addition.
  - Stage 1 is for all participants and Stage 4 is only for organizations who nominate 4 or more participants.
- The organization who nominate 4 or more get a Customized BEI Kit as Implementation support. The kit includes:
  - Opening pitch highlighting the employer brand and process
  - Customized question bank for 3 frequently hired positions
  - Panel assessment and calibration sheet



## Facilitators' Profile:



Mr. Sunil Verma  
Partner - ComeToBe Coaching  
Mumbai, India.

Mr. Verma is a Talent Development expert with 25 years of experience across Banking, (Information Technology Enabled Services) ITES and Hospitality industries in Asia and Europe in leadership development and coaching across 18 countries. His values of trust, responsibility and integrity enable him to lead across cultures and industries.

He is passionate about maximizing human talent and India's start up story.

Mr. Verma has founded Come To Be in early 2016 after returning to India. He was previously in London as Regional Head of L&T- Europe for Standard Chartered Bank. Previously, Mr Verma was also associated with Lehman Brothers as the Vice President of Training

For more details:

<https://www.linkedin.com/in/sunil-verma-pcc-5279582b/>

<https://cometobecoaching.com/blog>