



NATIONAL BANKING INSTITUTE

TWO DAYS SEMINAR ON ICC REGULATIONS FOR TRADE FINANCE AND BEST PRACTICES



**With special focus on current developments in documentary credit and bank guarantee world, prevention and combat of financial crime in trade finance
(compliance issues such as AML, CTF, dealing with sanctions, trade fraud prevention)**

This Seminar is a must for:

- bankers working in trade finance, particularly in documentary credits, collections, bank guarantees and export financing departments;
- front office bank specialists, relationship managers;
- exporters, importers and traders;
- carriers, freight forwarders, insurance companies;
- specialists in trade finance;
- bank risk managers, internal auditors;
- lawyers, advocates, academics;

Date: 16th & 17th April, 2015 **Time:** 9:30am to 5:00pm

Venue: Trade Tower Business Centre, Thapathali, Kathmandu

Nature: Seminar

NATIONAL BANKING INSTITUTE

T: +977 | 4415905 / 903, 4436001 |

F: +977 | 4441351

E: INFO@NBI.COM.NP | **W:** WWW.NBI.COM.NP

First day of the seminar, 16 April 2015

Topic: Documentary Credits, UCP 600 and new ISBP 745, Bank Guarantees, URDG 748 in Practice

09:30 – 10:00	Registration
10:00 – 11:30	Documentary Credits – Cycle <ul style="list-style-type: none"> • Documentary Credits Cycle • Main current operations issues, recent ICC Banking Commission Opinions, cases • Discussion
11:30 – 11:50	Contact break
11:50 - 13:00	Documentary Credits – Examination of documents as per UCP 600 and ISBP 745 <ul style="list-style-type: none"> • Advanced Case Study – Examination of presentation of documents • Discussion
12:00 - 14:00	Lunch
14:00 – 15:30	Bank Guarantees – UDRG 748 in Practice <ul style="list-style-type: none"> • Main URDG 748 provisions from practical point of view • Recent issues regarding usage of URDG 748 in practice, e.g.: <ul style="list-style-type: none"> • Issuance • Examination of demands, Extent or Pay demands • Counter-guarantee v. Guarantee • Transfer • Case studies
15:30 - 15:50	Contact break
15:50 – 17:00	Bank Guarantees – UDRG 748 in Practice <ul style="list-style-type: none"> • Case studies • Examples • Discussion
17:00	Closing remarks

Second day of the seminar, 17 April 2015

Topic: New developments in Trade finance, Prevention of financial crime in trade finance, KYC, AML, Sanctions, Fraud prevention

09:00 – 10:30	New developments in trade finance <ul style="list-style-type: none"> • BPO – how it works • What products and services can be provided by banks based on BPO, Case studies • URF 800 – ICC Rules for Forfaiting • How forfaiting works, Main features of URF 800, practical provisions, Discussion
10:30 – 10:50	Contact break
10:50 - 12:00	Compliance issues in trade finance - introduction <ul style="list-style-type: none"> • Financial crime - introduction • Risk of financial crime – from trade finance point of view • AML – main principles • Main key features of effective bank AML policies • CFT – main risks and how to deal with them • Sanctions – scope of the issues in relation to trade finance • KYC, Customer due diligence • Case studies, Discussion
12:00 - 13:00	Lunch
13:00 – 14:30	Financial Crime from trade finance point of view <ul style="list-style-type: none"> • What are the main issues banks currently face • How to tackle the problems?! • Key features of effective internal compliance policies and procedures • Case studies, Discussion
14:30 - 14:50	Contact break
14:50 – 16:30	Trade finance fraud <ul style="list-style-type: none"> • Main types of trade finance fraud • Cases of fraud, Discussion
16:30 – 17:00	Closing remarks

Material relevant to the course will be distributed and a certificate of attendance will be delivered to all those who completed the course.

Lunch and coffee breaks will be provided during the Seminar. Seminar Language – English

ABOUT THE TRAINER

Mr. Pavel Andrle

Mr. Andrle is a **Secretary to the Banking Commission of ICC Czech Republic** which he regularly represents at the ICC Banking Commission meetings abroad. He chaired the working groups of ICC CR which revised translations of UCP 500, UCP 600, eUCP, ISP98, URDG 758 and other Banking Commission documents as well as Incoterms 2010 into Czech language.



He has been deeply involved in the revision of UCP as a **member of UCP 600 Consulting group** being formed by over forty experts from all over the world. He has been also closely involved in revision of URDG 758. He chaired the working group of ICC Czech Republic which translated the URDG 758 rules into Czech language. Nowadays, he is a member of **ICC Task Force on Guarantees**, also a member of the new **ICC Banking Commission Consulting group for Forfaiting** (developing the new ICC rules for Forfaiting), and a member of the **ICC Banking Commission Consulting group for Rules on BPO**. In years 2010-2011 he also served as a member of the **ICC Banking Commission Group of Experts which drafted the official ICC Banking Commission Opinions on ICC Rules**.

Mr. Andrle worked closely with Mr. Miroslav Subert, a member of the Incoterms 2010 Drafting Group, during the revision of Incoterms and cooperated in the official translation of Incoterms 2010 into Czech language. He has delivered numerous seminars on the Incoterms 2000 and Incoterms 2010, both in Czech Republic and abroad. In October 2014, Mr. Andrle was appointed as a **Secretary to the Commission on Commercial Law and Practice of ICC Czech Republic**.

Mr. Pavel Andrle is an international trade and finance consultant and lecturer. He has worked for a number of leading local and international banks in various positions (for instance as trade finance specialist, head of trade finance, trade finance risk manager, in-house trainer). Frequent Lecturer in Documentary Credits, Bank Guarantees & Trade Finance for Bankovní Institut Vysoká, Institute of Foreign Trade Transport & Forwarding, ICC CR and Economic Chamber of Commerce of Czech Republic. Regular facilitator in seminars abroad in English for ICC National Committees world-wide.

Mr. Andrle has lead or participated in number of seminars held in Bangladesh, Cambodia, Vietnam, India, Sri Lanka, Nepal, China, Philippines, Singapore, Sierra Leone, Zambia, Uganda, South Africa, Nigeria, Poland, Serbia, Bulgaria, Slovakia, U.K., Ireland, Lithuania, Latvia, Malta, Georgia, Turkey, Russia, Mongolia, Uzbekistan, Azerbaijan, Trinidad and Tobago, etc. He is author of the publication „*Documentary Credits – a Practical Guide*“ published by Grada Publishing, a.s. (6 editions). He has written a „*Commentary to UCP500 in the light of ISBP and other ICC Banking Commission documents*“ and „*Commentary to UCP600*“ published by ICC CR (all in Czech language). Recently his book on „*Examination of documents under Documentary Credits*“ has been published by ICC CR (in English language).

Appointed ICC CR expert to reply to enquiries related to Documentary Credits and Trade and Structured Finance – development of technical assistance consultancy services of ICC CR to banks, carrier, insurance companies and traders. It includes advisory services and in-house technical assistance in banks and companies.

DOCDEX Expert of ICC Centre for Expertise with ICC International Arbitration Court, ICC Paris, arbitrator with Vilnius Arbitration Court, Lithuania. He is active trainer under Global Trade Finance programme of IFC (International Finance Corporation – a member of World Bank Group). Mr. Andrle is the lead tutor in the Finance of International Trade with the *electronic* Business School International. Mr. Pavel Andrle can be contacted at pa@cmail.cz or andrle@icc-cr.cz