



# PRESENTS INCOTERMS 2020

Level (Low/Mid/Senior/High)	Low/Mid
Duration (in Sessions)	2 session of 1.5 hours each ( on-line Virtual Class Room )
Target Audience	Trade Finance staff, Corporate and SME Relationship Managers, Branch Managers, Audit and Compliance officers, Importers and Exporters, Procurement and Finance officers and managers.
Program Takeaways	Attain fundamental understanding of Sales Contract and Incoterms Understanding of various Incoterms in Incoterms 2020 and their proper usage.
Contents	Introduction to Incoterms 2020 Scope of Incoterms Group 1 – Rules for any mode or modes of transport Group 2 – Rules for sea and inland waterway transport Choice of Incoterms
Program Delivery	Presentation, Case Studies, Discussion
Date	25th and 26th June 2020
Time	3:00pm to 4:30pm
Facilitator/s	<p><b>Mani Shrestha</b> <b>Banking, Trade Finance Expert</b></p>  <p>Mr. Shrestha is a banking professional skilled in International Trade, Financial Markets, Banking Operations, Operational Risk Management, Business Planning, Project Management, Governance, Assurance, Customer Relationship Management, Client Experience and Information Technology. Computer Engineer with MBA by education.</p> <p>Mr. Shrestha started professional career as a Computer Engineer and Lecturer in Pulchowk Campus, Institute of Engineering, TU for one year. Started banking career as Head IT/HR from Sanima Bikash Bitty Sanstha Limited for nine months. Fifteen years with Standard Chartered Bank Nepal Limited in various roles in Operations, Risk and Governance.</p> <p>He started facilitating training sessions on International Trade from 2007 and has conducted various sessions on International Trade Finance, Financial Markets Operations, Operational Risk Management, etc.</p>

## NATIONAL BANKING INSTITUTE LTD.

Central Plaza, 6<sup>th</sup> Floor, Narayanchour, Naxal, Kathmandu, Nepal.

T : 977-1-4415903/905, 4436001 • F: 977-1-4441351

info@nbi.com.np • www.nbi.com.np