



PRESENTS

JOURNEY TO EXCELLENCE IN CORPORATE LENDING

Background

The banking industry in Nepal has seen exponential growth. The competitive market has stretched the limits of customer needs. Banks and financial institutions need to tackle the issue; innovative marketing of one's banking products becomes essential. With this in mind National Banking Institute brings to you "Journey to Excellence in Corporate Lending". This program aims to deliver the best course content referred by the industry experts.

We are pleased to deliver the program of two and half days styled as "Journey to Excellence in Corporate Lending".



National Banking Institute has developed this program in close consultation with leading local experts. We researched the industry need and also thoroughly reviewed program offered by other institutes. The learning outcome has enabled NBI to address and customize the program to the industry need more specifically.

This program has been designed to meet the requirements of your Bank. The participants would be able to garner newer techniques in identifying credit risks that they deal with in day to day situations, through real life case studies drawn both from local and adjoining markets. There will also have discussions on the probable mitigations of the credit risks and some aspects of non-financial risks.

Course Contents

Identifying the Financial risks..Financial Statement Analysis.

- Making Own spread.
- Looking at Trends and ratios.
- How would you look at Liquidity, Capital structure, Cash Flow.
- Financial Projections - how important are they?

Identifying the Operating Risks

- Analyse the Business: Understand Business
- Evaluate the Management
- Formulate Risk Mitigants: Covenants

Writing the Loan Application

- Structure of a Loan Application

Reading Warning Signals

- Identifying the early symptoms of a loan under distress.
- What can you do about your exposure

Understanding Non-Financial Risk

- Case Study

Trainer

Mr. Sujit Mundul
Director



Program Detail

This two and half days program will be led by Mr. Mundul with close inputs from NBI team.

Date & Time: 14th (3 to 6pm), 15th & 16th (9:30am to 5pm) August, 2015

Venue: NBI Hall, Kathmandu.

Target Audience:



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