



PRESENTS

Redefining Recovery strategies in pandemic situation of Covid-19 and **protecting stakeholders' values**

Background	COVID-driven travel restrictions and social distancing have had an immediate and dramatic impact on the cashflows of many corporates and SMEs, from airlines to retailers to restaurants. Banks are already being inundated with requests for credit and must make urgent and “distressed” credit decisions . This flow will increase in the coming weeks/months as cash reserves run down and clients look to banks to deliver billions of lending support. Near-term bank decisions on how to respond to clients' financing needs will have a huge impact on the economic consequences of the crisis, including whether companies survive and continue to employ staff.
Level (Low/Mid/Senior/High)	Mid & Senior-Level
Duration	Three days online program
Target Audience	Mid & Senior-Level Executives with commercial banks, other financing Institutions involved in funding retail and commercial loan including SMEs
Program Takeaways	<p>The emphasis of the program would be on rebuilding recovery strategies and defining out of box thinking in terms of providing helping hands to the stressed borrower on account of an external event beyond the control of anyone but impacting everyone</p> <p>How to tackle Changing customer behavior and develop strategies to overcome emotional fall out of Covid 19</p> <p>Creation of Rehabilitation and support process against squeezing cash flows for both retail and corporate borrowers</p>
Program delivery	Lecture, Discussion/interaction, case-studies
Date	5th July 2020 to 7th July 2020
Time	10 AM to 11.30 AM (1 st session) and 12 PM to 1. 30 PM (2 nd session) each day

NATIONAL BANKING INSTITUTE LTD.

Central Plaza, 6th Floor, Narayanchour, Naxal, Kathmandu, Nepal.
T : 977-1-4415903/905, 4436001 • F: 977-1-4441351
info@nbi.com.np • www.nbi.com.np

Program Session Plan

Time	Details of Session
Day 1 Introduction	
10 AM to 11.30 AM (1 st session)	Introduction to possible impact of Covid 19 on Economy and banking sector
	Tea Break (30 minutes)
12 PM to 1.30 PM (2 nd session)	Analysis of level of impact on different sector/segment of industry
Day 2	
10 AM to 11.30 AM (1 st session)	Changing customer behavior and strategies to tackle emotional fall out of Covid 19
	Tea Break (30 minutes)
12 PM to 1.30 PM (2 nd session)	Rehabilitation and support against squeezing cash flows for both retail and corporate borrowers Likely impact of central bank decision to permit deferment of loan classification and provisioning by some period and its likely short term and long-term impact on loan impairment
Day 3	
10 AM to 11.30 AM (1 st session)	Rebuilding recovery strategies in the changed scenario with emphasis on retail segment
	Tea Break (30 minutes)
12 PM to 1.30 PM (2 nd session)	Rebuilding recovery strategies in the changed scenario with emphasis on Corporate segment

NATIONAL BANKING INSTITUTE LTD.

Central Plaza, 6th Floor, Narayanchour, Naxal, Kathmandu, Nepal.

T : 977-1-4415903/905, 4436001 • F: 977-1-4441351

info@nbi.com.np • www.nbi.com.np

FACILITATOR 'S PROFILE



Mr. Narendra Kumar Singhal
Ex- Chief Risk Officer & General Manager PNB Advisor at Auronova Consulting Solutions

Email : nusr100@yahoo.com

nksin002@gmail.com

Contact No: +91-8527596435 (M)

+99-11-22241294 (R)

- Accomplished banker and risk professional with over 36 years of experience in Credit and risk management. Highly focused with an extensive experience in bank framing policy guidelines, in addition to a comprehensive understanding risk and credit management. Exceptional leader, Well-versed with the techniques used to assess risk factors in a modern business organization with the ability to adapt according to the situational requirements and deliver the desired results.
- Conducting specialized training program in Risk Management and Credit Appraisal Techniques with Institutes and Banks including NIBM Pune.
- Advisor with Auronova Consulting Solutions, a specialized consulting firm engaged in the business of providing cutting edge consulting services and solutions to banks and other financial institutions in the area of risk management. It also provide analytical services, implementation support and compliance related advisory and solutions. It has served more than 15 clients in multiple countries across the globe over the last 5 years, creating a niche for the firm in a short span of time by providing its clients best in class solutions, while competing with the best in the industry.
- Also a qualified and Registered Insolvency Professional (IBBI/IPA-002/IP-N00563/2017-2018/11704)
- Professional highlights
 - Instrumental in establishing Risk Management structure in Punjab National Bank, which includes Development of risk reporting and governance structures, risk policies, constituting various risk committees and making them functional, developing banks own Credit risk rating models, retail scoring models, early warning signal models, behavioral models etc and defining risk appetite for the bank.
 - Implementing Basel accord and enabling bank to adopt advance approaches for market, credit and operation risk.
 - Instrumental in value enhancement of organization through implementation of RAROC framework and capital allocation to different business units.
 - Establishing Group risk management structure in PNB and aligning risk management structure at subsidiaries.
 - Development of strategic revamping plan for Punjab National Bank in view of the current environment and future challenges.
 - **Instrumental in establishing "CORDEX" for External loss data collection at industry level.**
- Career Highlights
 - Group Chief Risk officer of PNB for more than 3 years
 - **Bank's nominee director on the Board of CORDEX**
 - Member / permanent invitee to the Risk Management committee of PNBIL, Druck PNB, PNB Gilts.
 - Handled very large credit and project finance for nearly ten years

NATIONAL BANKING INSTITUTE LTD.

Central Plaza, 6th Floor, Narayanchour, Naxal, Kathmandu, Nepal.

T : 977-1-4415903/905, 4436001 • F: 977-1-4441351

info@nbi.com.np • www.nbi.com.np