



PRESENTS  
**TREASURY OPERATIONS**



### Programme Background

Treasury Management is an essential function of a bank or a corporate or any entity dealing with large volumes of funds. With the increased globalization of markets, it has become essential to have an in-depth knowledge of the functioning of the domestic money and debt markets as also the foreign exchange markets for effective management of funds. On account of several policy measures undertaken by Nepal Rastra Bank and other Regulatory Authorities, different segment of financial markets (Money, Securities, Forex and Derivatives Markets) have witnessed significant growth in terms of developments of new financial instruments, number of players, volume of business, etc. Because of these developments, followed by increasing amount of challenges, treasury functions (in Front, Mid, and Back Office) in banks has grown manifold and therefore, has become challenging to manage. Therefore, it is indispensable for banks and other financial institutions to make their treasury officers well versed with various Treasury products and their successful marketing to their clients, undertaking treasury operations, and managing the risks associated with such operations.

### Programme Objective

This one day Intensive Training Module blended with a strong theoretical foundation and real market feeling, will enable Treasury officials, not only to understand the Treasury products and their respective operations (in Front, Mid, and Back office), but also to equip them with the desired skills to understand the need of their clients and accordingly offer them the right product.

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## Course Outline

### Programme Content

- ⇒ Importance and Role of Treasury Functions (Front, Mid, and Back Office)
- ⇒ Ethics in Treasury Operations
- ⇒ Overview of Debt, Money, Foreign Exchange, Equity, and Derivatives Markets
- ⇒ Different Statutory Requirements and Role of Front, Mid and Back Office
- ⇒ Factors affecting Exchange Rates and Interest Rates
- ⇒ Bond and Foreign Exchange Market: Fundamentals and Analytics
- ⇒ Strategies to Trade in various Treasury Products (Currency, Derivatives)
- ⇒ Forex Dealings: Interbank Dealings and Merchant Transactions
- ⇒ Interest Rate and Currency Derivatives (Plain Vanilla and Structured Products)
- ⇒ Back Office Operations: Accounting, Settlement and Documentations
- ⇒ Possible Frauds in Back Office Operations, Association between Front and Back Office
- ⇒ Risk Management Practices for Treasury Investments
- ⇒ Integration between Domestic and Forex Treasury for Liquidity Management
- ⇒ Need-based Marketing of various Treasury Products
- ⇒ Soft Skills to Deal with Counterparties and Corporate Clients
- ⇒ Use of Modern Technologies in Treasury Operations

### Target Group

Officers in Treasury Operations (Front/Back/Mid Office); Officials from other departments like: Finance, Audit, Compliance, Risk etc.

### Program Detail

Date : 27th February, 2016  
Time : 9:30am to 5:00pm  
Venue : NBI Hall, Kathmandu.

### Trainer

Mr. Sarbendra Mishra  
*Chief Operating Officer  
Civil Bank Ltd.*

### Terms and Conditions

Fee/ Charges :

1. Cancellation/ withdrawal of participants must be done 24 hours prior to start of the program. If participant does not attend the program without cancellation, full charge shall be levied to the client.