

WORKSHOP ON FINANCIAL FRAUD INVESTIGATION

Hyatt Regency, Kathmandu

DATE: 29th January, 2014

OBJECTIVE: Provide understanding of the early warning signs, develop skills for identifying the frauds and investigation technicalities and processes, provide insights to prevent and address the challenges and risks of business in today's environment for both public and private sectors.

FACILITATOR: Mr. Nandkumar Saravade, Mr. Sangeet Shukla, Mr. Ashish Joshi, and other Local Experts.

DETAILS: Dr. Yubraj Khatiwada, Governor of Nepal Rastra Bank inaugurated the program and valuable insights were shared from Mr. Sangeet Shukla-Senior Advisor, Risk Management, Indian Bankers' Association, Mr. Nandkumar Saravade- Former CBI Official, Advisor, Assurance, Ernst & Young and Mr. Ashish Joshi-DGM, Financial Crimes Prevention Group, ICICI Bank.

The seminar highlighted the need of skilled and knowledgeable fraud control professionals for both personal and corporate financial insecurity. The programs takeaways were to help the participants understand the early warning signs, identify the frauds, have a better knowhow about investigation technicalities and process, ensure innocent bank employees are not booked and at the same time wrong doers are not escaped, develop Standard check list for each fraud types such as in case of credit, fake cheque payment, L/C and guarantees amongst others and many more. This program was well received by diverse professionals from different walks of life.

Delegates from Government agencies, Bankers, Industrialists and Media persons with the key members from Nepal Rastra Bank, Crime Investigation Bureau (CIB), Commission for the Investigation of Abuse of Authority (CIAA), Department of Money Laundering Investigation, Commercial & Development Banks, Finance companies attended the event.





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"The Banking Academy of Nepal"

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We have renamed ourselves as **National Banking Institute (NBI)**. The move is in line to position us as an institute engaging not only in **Training** but also in **Research, Academic and Knowledge Consulting** work known as **TRAK**. **TRAK** is our four pillars of operation.

With this move the institute has opened its door to serving the entire learning, development, research, innovation and consulting need of the industry.

During the past months we were busy in developing and delivering many new programs. In January of this year we organized program on **Financial Fraud Investigation** and invited senior experts from India mainly former **Central Bureau of Investigation (CBI)** officials.

The industry sits on the core challenge of business growth as well as ensuring its compliance system is working properly, realizing this we introduced new program titled "**Current Issues and Challenges in BFI**" and took this program to all over Nepal from Biratnagar to Nepalgunj.

In order to help bridge **Access to Finance** gap our initiative in **Financial Literacy** has been continued and we even started partnering with Banks to jointly deliver Financial Literacy all over Nepal. If your bank is interested in partnering with us please get in touch with us soon.

There is more to watch particularly in June. Many new exciting programs has been planned including motivational session with star speaker Mr. Simerjeet Singh, Then **National conference on Risk Based Audit** on June 20th is being delivered by former **Reserve Bank of India (RBI)** executive amongst others.

At the industry level the final quarter of the year as usual is going to be intense in every sense for the industry. Budgeting, planning, new strategy as well as recovery and producing respectable balance sheet – all come together in this last quarter of the year.

We wish you happy Banking and look forward to welcome you in our next program.

Sincerely,
Sanjib Subba
Chief Executive Officer



“**Vision without action
is a daydream.
Action without vision
is a nightmare.**”

— A Japanese proverb



COMPREHENSIVE BANKING COURSE

NBI Training Hall, Kathmandu

Batch 1

DATE: 19th to 30th January, 2014

OBJECTIVE: The program aims to equip participants with sound knowledge on banking operations. Upon the completion of the course the participants will gain knowledge and skills that are very essential to be efficient in their field of work.

PARTICIPANTS: With total of 15 participants "Comprehensive Banking Course" was organized within NBI premises. The participating banks were Bank of Kathmandu, Everest Bank, and Sunrise Bank along with staff of National Banking Institute and some fresh graduates interested in banking career.

Batch 2

DATE: 4th to 25th March, 2014

PARTICIPANTS: 17 participants' of fresh recruits and staff having 1 to 4 years of banking experience joined from Nabil Bank, NIC Asia Bank and Sunrise Bank and concluded the session on Comprehensive Banking Course.

Both the batches were very productive and well appreciated by all the participants and received very good feedback.

FACILITATORS: Mr. Umang Jung Thapa, Mr. Sumed Bhattarai, Mr. Pankaj Pant, Mr. Bhanu Dabadi, Mr. Prashant Raj Dangol, Mr. Ashis Kumar Sharma, Mr. Piyush Man Shakya, Mr. Purna Man Napit, Mr. Mukul Pradhan



TOT ON AML/CFT

NBI Training Hall, Kathmandu

DATE: 31st January to 1st February, 2014

OBJECTIVE: It aims and helps to understand how minimum resources and staff can work on AML/CFT, how AML/CFT help expanding businesses, the individual and institutional roles in AML/CFT, linkage between Banking and AML/CFT measures.

FACILITATOR: Mr. Basu Dev Bhattarai, Mr. Uttam Karki, Mr. Hari Nepal

PARTICIPANTS: In order to provide insight view on AML/ CFT terrorism, 2 days program was organized where 11 participants showed their proactive participation from Axis Development Bank, Business Universal Development Bank, Civil Bank, Gaumukhi Bikas Bank, Himalayan Bank, Laxmi Bank, NIC Asia Bank, Prime Commercial Bank, Sahayogi Bikas Bank.

HR MANAGEMENT

NBI Training Hall, Kathmandu

DATE: 28th January to 7th February, 2014

OBJECTIVE: The participants will learn different approaches of HR Management.

FACILITATOR: Mr. Amit Sharma, Mr. Ashish Bhattarai, Mr. Kumar Joshi

PARTICIPANTS: In order to brief and discuss about Human Resource in Nepalese Context, Recruitment/ Selection/ Placement, Performance Management System, Career Management and other 11 days premier session was provided to the HR personals from Tourism Development Bank, Nepal Bangladesh Bank, NIC Asia Bank, Lumbini Bank, Commerz & Trust Bank, Yeti Development Bank, NMB Bank, Grand Bank Nepal, Century Commercial Bank, Axis Development Bank.



BASIC CREDIT COURSE

NBI Training Hall, Kathmandu

DATE: 10th to 26th February, 2014

OBJECTIVE: The participants will gain knowledge and skills that are very essential to be efficient in their field of work. This program will help participants get an overall concept of a bank's working procedures.

FACILITATORS: Mr. Rajiv Sapkota, Mr. Nirmal Dahal, Mr. Prashant Raj Dangol, Mr. Sumed Bhattarai.

PARTICIPANTS: Altogether 17 bank employees from Commercial and Development banks gathered to attend the 12 morning sessions on Basic Credit Course. The participating banks were Business Universal Development Bank, Civil Bank, Lumbini Bank & NCC Bank.



ADVANCED CREDIT WORKSHOP

NBI Training Hall, Kathmandu

DATE: 19th & 20th February, 2014

OBJECTIVE: This workshop apart from a recap on the techniques of credit appraisal through a case study, the impact of non financial risks on business in the changing global and national economies were also covered. It provides an understanding of business and industry risks.

FACILITATOR: Mr. Sujit Mundul

PARTICIPANTS: 12 participants altogether from Agricultural Development Bank, Citizens Bank International, Everest Bank, Global IME Bank, Laxmi Bank, Sunrise Bank attended Advanced Credit Workshop.



MANAGING MICROFINANCE

NBI Training Hall, Kathmandu

DATE: 19th to 21st February, 2014

OBJECTIVE: Introduce the microfinance and its relevancy in the reduction/alleviation of poverty in the developing country.

FACILITATORS: Mr. Chinta Mani Sibakoti, Mr. Naresh Nepal, Mr. Navraj Simkhada, Mr. Narahari Dhakal, Mr. Pirtha Bahadur Thapa. **PARTICIPANTS:** To introduce Microfinance, its Management, Models/ Methodologies, associated activities and its relevancy in the reduction/alleviation of poverty in the developing country, 3 days was devoted to the program on "Managing Microfinance" where participants came from Global IME Bank, Himalayan Bank, Janata Bank, Nepal Investment Bank, NMB Bank, Standard Chartered Bank Nepal, Sunrise Bank as well as Nepal Women Community Service Centre, Nirdhan Utthan Bank and Samriddha Pahad. This program was well acknowledged and fruitful to the participants.



OPERATIONAL RISK MANAGEMENT

NBI Training Hall, Kathmandu

DATE: 7th and 8th March, 2014

OBJECTIVE: Aimed to help understand various risks, define operational risk, identifying Operational Risk, recognizing EWS / KRIs, compiling and reporting Risk Events to Senior Management, calculating Risk Weight as per BASEL – II, managing Operational Risks more effectively and scrupulously, developing Operational Risk Awareness Culture at the Branches and many more.

FACILITATORS: Mr. Purna Man Napit, Mr. Basu Deb Bhattarai, Mr. Narayan Bhujju

PARTICIPANTS: 16 trainees gathered to attend the one and half day's program on Operational Risk Management facilitated by pool of experts. The content was well delivered and acknowledged. The participating banks were Himalayan Bank, Laxmi Bank, KIST Bank, Nepal Investment Bank, Clean Energy Development Bank, H & B Development Bank and NMB Bank.



"The first step in risk management process is to acknowledge the reality of risk."



TALK PROGRAM ON

"SHOULD WE MAKE BANKING BORING"**Hotel Radisson, Begnas Hall, Kathmandu****DATE:** 8th March, 2014

OBJECTIVE: The objectives of the program was to enlighten the participants to understand why banking is not going to be boring in fact exciting and challenging in poor and developing countries like Nepal & India. Various issues regarding the crisis, responses and the ills of banking system were discussed highlighting the major current issues and trend.

PARTICIPANTS: Talk program on "Should We Make Banking Boring" was conducted with an invitation to the CEO's and 2nd person of the various BFI's in the country. The program was presented by Dr. D. Subbarao, the former Governor of Reserve Bank Of India. The program was inaugurated by the governor of Nepal Dr. Yubaraj Khatriwada. The program had an active participation from Ace Development Bank, Citizens International Bank, Civil Bank, Commerz & Trust Bank Nepal, Everest Bank, Global IME, Grand Bank Nepal, Janata Bank, KIST Bank, Machhapuchchhre Bank, Nabil Bank, Nepal Bangladesh Bank, Nepal SBI Bank, NIC Asia Bank, NMB Bank, Sanima Bank, Sunrise Bank, Nepal Rastra Bank, Development Bankers Association, Clean Energy Development Bank, Business Universal Development Bank, Tourism Development Bank, Hydroelectricity Investment and Development Company, SEBON, Asian Development Bank & Standard Chartered Bank Nepal, Laxmi Bank and Himalayan Bank.



CORE MICROSOFT ADVANCED EXCEL 2007-2010 TRAINING

NBI Training Hall, Kathmandu**DATE:** 2nd April, 2014

OBJECTIVE: Our unique training material covers beginners-intermediate topics that is filled with Excel Templates, real-life Excel problems and practice exercises and auto-scrolling in-built E-book. It is a Do it yourself (DIY) style Excel practice program. Soft copy Excel Templates in the form of Account Positions; Excel Macros, Excel VBA Add-Ins for all the chapters.

FACILITATOR: Mr. Ranjan Poudel

PARTICIPANTS: With total of 18 participants Advanced Excel session was conducted with our very own excel program expert Mr. Ranjan Poudel. His pool of expertise was shared through regular 2 hours morning session. The participating banks were Bank Of Kathmandu, Century Commercial Bank, Infrastructure Development Bank, NCC Bank, Nepal Investment Bank, Prabhu Bikas Bank, Prime Commercial Bank, Siddhartha Bank & Zenith Finance. The program was very well received with practical classes proving it to be more effective & efficient at workplace.



“Financial Stability is more important than we realize.”

— Dr. D. Subbarao

Former Governor of Reserve Bank Of India.

TRADE FINANCE OPERATIONS FROM BANKERS & COMPANIES PERSPECTIVE, ICC RULES IN DAILY BUSINESS

Hotel Radisson, Kathmandu

DATE: 20th & 21st March, 2014

OBJECTIVE: How to mitigate risks, avoid problems and dispute with special focus on New ISBP 745E, New practices, ICC Opinions and recent developments this practical seminar covered topics of international best practices in documentary credits, explaining provisions of UCP 600 and newly revised ISBP 745E the ICC rules for Documentary Credits.

FACILITATOR: Mr. Pavel Andrlé

PARTICIPANTS: Mr. Andrlé, Secretary to the Banking Commission of ICC Czech Republic is an international trade finance consultant and lecturer. His hospitable presence and strong expertise was seen on the 2 days workshop and training on Trade Finance Operations. Collectively 26 attendees were present at the very program. The participants claimed that the program was well delivered and they were equally enriched at the same time. This Workshop focused on new developments in forfeiting and international bank guarantees with particular emphasize on implementation of URDG 758 ICC Rules for demand guarantees. Significant time was devoted to operational issues, practical case studies, examples and open discussions on the topics covered. The participating banks were Agricultural Development Bank, Everest Bank, Global IME Bank, Himalayan Bank, Kumari Bank, Laxmi Bank, Machhapuchhre Bank, NCC Bank, Nepal Bangladesh Bank, Nepal Investment Bank, NIC Asia Bank, NMB Bank, Siddhartha Bank, Standard Chartered Bank & Sunrise Bank.



ATM OPERATIONS

Trade Tower, NBI Training Hall, Kathmandu

DATE: 31st to 4th April, 2014

OBJECTIVE: Gain extensive knowledge on Card Transactions Processing, ATM Operations & Handling, Good Practices, ATM Security, Nature of ATM Disputes & Frauds, Decline of ATM Transactions, Backend Transaction Processing, Card Networks etc.

FACILITATOR: Mr. Ashis K. Sharma

PARTICIPANTS: Participants from Bank of Kathmandu, Everest Bank, H&B development Bank, Himalayan Bank, Janata Bank Nepal, Kasthamandap Development Bank, KIST Bank, NCC Bank, Nepal Investment Bank, Prime Commercial Bank & NIC Asia Bank were present to be trained and discuss the scenarios of ATM Operations.



HR WORKSHOP

Gokarna Forest Resort, Kathmandu

DATE: 4th & 5th April, 2014

OBJECTIVE: Understand the role HR play in the organization and discuss major HR issues like Industry Compensation survey, Union Negotiation and other relevant issues with open floor interactive sessions.

PARTICIPANTS: 24 HR heads gathered to make the HR Workshop the best at the natural and beautiful Gokarna Forest resort where different team building activities, games, presentations, group discussions was carried out for developing interpersonal relationship with each other. The program was also facilitated by Mr. Amit Sharma, HR Head, Janata Bank on the Industry Compensation Survey and Mr. Kapil Lohani, Executive HR, Himalayan Bank shared his experiences on Union Negotiations. The participants were the HR professionals from Agricultural Development Bank, Bank Of Kathmandu, Everest Bank, Himalayan Bank, Janata Bank Nepal, Laxmi Bank, Machhapuchchhre Bank, Nabil Bank, NB Bank, Nepal Investment Bank, Nepal SBI Bank, NIC Asia Bank, NMB Bank, Siddhartha Bank, Standard Chartered Bank, Sunrise Bank, Clean Energy Development and Prime Commercial Bank.





CUSTOMER SERVICE EXCELLENCE

In- House for NIC Asia Bank, Birtamod

DATE: 24th January, 2014

OBJECTIVE: Develop customer focused attitude, learn skills that contribute to better Customer Service & Learn skills to solicit and retain customers

FACILITATOR: Mr. Bhanu Dabadi

PARTICIPANTS: An In-house on Customer Service Excellence with 24 participants from Birtamod, Damak, Itahari and Illam branches of NIC Asia Bank gathered to intake this training.



SELF LEADERSHIP & MOTIVATION

In-House for NIC Asia Bank, Birtamod

DATE: 25th January, 2014

OBJECTIVE: It aims to the involve participants and resource person together, creating a learning environment to understand the basics of leadership. Participants can explain and also begin to apply the genuine source of motivation in their relationships and how applying the principles of success, they can keep their enthusiasm high to persuade themselves and their team members to serve from within.

FACILITATOR: Mr. Bikal Sherchan

PARTICIPANTS: Self leadership & Motivation concluded its In-House session at Birtamod with 33 participants from NIC Asia Bank sharing the developed sense and capability of understanding who we are? What we can do? Where we are going coupled with the ability to influence the communication, emotions and behavioral skills.



BANKING OPERATIONS & CREDIT

In-House for Mahalaxmi Finance

NBI Training Hall, Kathmandu

DATE: 30th January to 1st February, 2014

OBJECTIVE: The program aims to equip participants with sound knowledge on banking operations. Upon the completion of the course the participants will gain knowledge and skills that are very essential to be efficient in their field of work.

FACILITATOR: Mr. Dirgha Rawal, Mr. Nirmal Dahal, Mr. Purna Man Napit, Mr. Bidhya Kant Adhikari, Mr. Sumed Bhattarai.

PARTICIPANTS: Banking operations & Credit was attended by the participants of Mahalaxmi Finance as an In-House training. There was mix of participants representing different branches of the same company. Altogether 15 trainees were present at the program.



RISK & PROBLEM LOAN ACCOUNT

In-House for Agricultural Development Bank Ltd

NBI Training Hall, Kathmandu

DATE: 5th to 9th February, 2014

OBJECTIVE: The program take away were how to tackle difficult customers, how to create a win- win situation & how to minimize risk.

FACILITATOR: Mr. Hari Nepal, Mr. Dirgha Rawal, Mr. Basudev Bhattarai, Mr. Bikash Khanal, Mr. Purna Man Napit, Mr. Narayan Man Bhujju, Mr. Ramsharan Harisharan, Mr. Sumed Bhattarai, Mr. Binaya Regmi

PARTICIPANTS: To highlight the key issues of loan structuring and documentation, borrowing causes, loan portfolio management and many others, 5 days program on Risk & Problem Loan Account was materialized for Agricultural Development Bank through an In-house training. Different branches of ADBL showed their active participation.



CUSTOMER SERVICE PASSION & MOTIVATION/ LEADERSHIP

In-House for IME Remit

NBI Training Hall, Kathmandu

DATE: 15th February, 2014

OBJECTIVE: It helped learners on how to tackle difficult customers and how to create a win- win situation and how to minimize risk.

FACILITATOR: Mr. Umang Jung Thapa & Mr. Bikal Sherchan

PARTICIPANTS: An In-House session for IME Remit was held at Pani Pokhari for the participants from Sales & Marketing Department, Store Department, Swift Technology, Accounts Department, HR Department, Front Desk, Operation Department and IME Automobiles joined the program. Altogether 34 candidates made the program successful.



CUSTOMER SERVICE EXCELLENCE & SELF-LEADERSHIP & MOTIVATION

In-House for NIC Asia Bank Ltd

Hotel Sita Plalace & Hotel Welcome, Janakpur

DATE: 7th & 8th March, 2014

OBJECTIVE: It aims to involve participants and resource person together; creating a learning environment to understand the basics of leadership. Participants can explain and also begin to apply the genuine source of motivation in their relationships and how applying the principles of success, they can keep their enthusiasm high to persuade themselves and their team members to serve from within.

FACILITATOR: Mr. Bikal Sherchan & Mr. Bhanu Dabadi

PARTICIPANTS: Self Leadership & Motivation as well as Customer Service Excellence was offered as an In-House to NIC Asia Bank Ltd with a total of 41 candidate's altogether. The program was well received by all the participants.



CORE MICROSOFT EXCEL 2007-2010 ADVANCED EXCEL TRAINING

In-House for Janata Bank Nepal

NBI Training Hall, Kathmandu

DATE: 3rd to 14th March, 2014

OBJECTIVE: Our unique training material covers beginners-intermediate topics that are filled with Excel Templates, real-life Excel problems and practice exercises and auto-scrolling in-built E-book. It is a Do it yourself (DIY) style Excel practice program.

FACILITATOR: Mr. Ranjan Poudel

PARTICIPANTS: With a total of 15 participants from Janata Bank Nepal attended the 12 morning session "Core Microsoft Excel Advance Training" program organized by NBI showing their keen participation.



TOT ON AML/CFT

In-House for Grand Bank Nepal, Kathmandu

DATE: 27th & 28th February, 2014

DATE: 14th & 15th March, 2014

OBJECTIVE: It aims and helps to understand how minimum resources and staff can work on AML/CFT, how AML/CFT help expanding businesses, the individual and institutional roles in AML/CFT, linkage between Banking and AML/CFT measures and their inseparability, instruments that help assessing risk and focusing only on the high risk areas and many more.

FACILITATOR: Mr. Basu Dev Bhattarai, Mr. Uttam Karki, Mr. Hari Nepal and Mr. Dirgha Rawal.

PARTICIPANTS: 2 batches of the program was conducted exclusively for GBL with 46 participants aiming to provide insight view on Anti-Money laundering and combating financial terrorism.

COMPREHENSIVE BANKING TRAINING

In-House for NMB Bank Ltd

NBI Training Hall, Kathmandu

DATE: 24th to 29th March, 2014

OBJECTIVE: The program aims to equip participants with sound knowledge on banking operations.

FACILITATOR: Mr. Ashish Kumar Sharma, Mr. Umang Jung Thapa, Mr. Nirmal Dahal, Mr. Purna Man Napit, Mr. Mukul Pradhan, Mr. Pankaj Pant, Mr. Niroj Thapa, Mr. Umang J. Thapa & Ms. Euden Koirala

PARTICIPANTS: Around 23 participants from NMB bank joined to take away the learning's about the start up banking operations enrolling themselves 6 days Comprehensive Banking Course.

LETTER OF CREDIT & BANK GUARANTEE

In-House for Agricultural Development Bank

Regional Training Center, Letang, Morang

DATE: 31st March to 1st April, 2014

OBJECTIVE: To provide general knowledge on local and international trade and Bank Guarantees, its mechanism, documents, procedures and applicable local/international regulation.

FACILITATOR: Mr. Ajit Bhattarai, Mr. Suwash Khadka

PARTICIPANTS: 25 employees from Agricultural Development Bank joined to attend the In-House session on Letter of Credit & Bank Guarantee. The participants really acknowledged the training duration.

RELATIONSHIPS: MAKING THEM WORK

(In-House for Nabil Bank) Nabil House, Kathmandu

DATE: 12th April, 2014

FACILITATOR: Mr. Bikal Sherchan & Ms. Usha Malla Singh

OBJECTIVES: To offer opportunity to explore who they really are and realize their true potential to transform themselves-their manners, etiquettes or behaviors in consistent to company's policies and their job demands.

PARTICIPANTS: One day In-House program was conducted for the front line staff of Nabil Bank Ltd. consisting of 24 participants from various branches. The program gave an insight on encouraging their personal and professional growth and to raise their awareness of the choices they have to enrich their career and personal life.

BANK GUARANTEE

In-House for Global IME Bank

Mela Restaurant, Kathmandu

DATE: 29th March, 2014

OBJECTIVE: To facilitate basic and general knowledge on local and international trade and bank guarantees, its mechanism, documents, procedures and applicable local/international regulation.

FACILITATOR: Mr. Naresh Man Singh Pradhan

PARTICIPANTS: An exclusive program was conducted for 35 participants for Global IME to get acknowledged about Bank Guarantee. The program provided the funded and non-funded Business of banks and use of bank guarantee and local letter of credit –its trend in Nepalese Market.



OPERATIONAL RISK MANAGEMENT

In-House for NCC Bank Ltd

Wunjala Moskva Restaurant, Kathmandu

DATE: 28th & 29th March, 2014

OBJECTIVE: To provide the knowledge to the participants in Understanding various Risks, Operational Risk and Types thereon, Making aware with Sources of Operational Risk, Managing Operational Risk, Reporting Risk Events, Developing Operational Risk Awareness Culture.

FACILITATOR: Mr. Purna Man Napit, Mr. Narayan Bhuju, Mr. Dirgha Rawal.

PARTICIPANTS: 31 participants from NCC Bank gathered at a different setting outside the regular training hall at Wunjala Moskva Restaurant. They received the training from 3 diverse and highly experienced trainers and the overall session was delivered in perfection.



CREDIT APPRAISAL

In-House for Lumbini Bank Ltd.

NBI Training Hall, Kathmandu

DATE: 30th March to 4th April, 2014

OBJECTIVE: The program aims to equip participants with sound knowledge on banking operations. Upon the completion of the course the participants will gain knowledge and skills that are very essential to be efficient in their field of work. This program will help participants get an overall concept of a bank's working procedures.

FACILITATOR: Mr. Parshuram K. Chhetri

PARTICIPANTS: Along with 26 participants of Lumbini Bank an exclusive program was conducted on Credit Appraisal, the best seller program of NBI. The participants got to create a solid base for a better future in credit department, the most important element in the bank and understand Credit Appraisal comprehensively, be able to use the knowledge and skills immediately, work professionally.



CUSTOMER CARE EXCELLENCY

(In-House for ADBL)

NBI Training Hall, Kathmandu

Date: 4th & 5th April, 2014

Objectives: To provide knowledge about importance of the customer, make familiar about the expectations of the customer and to motivate staff for better performance in customer dealing.

Facilitator: Ms. Euden Koirala

Participants: Two batches of In-House program was conducted for ADBL in Itahari, Sunsari for 51 participants from different branches of the regions including Tinpani, Khandbari, Rajbiraj, Biratnagar, Kanchanbari, Gauradaha, Urlabari, Kalyanpur, Dharan, Tehrathum, Hanumannagar, Bhadrapur, Damak, Indrapur, Dhulabari, Phidim, Loukahi, Rangeli, Neta Chwok, Birtamod, Mirchaiya, Siraha, Lahan, Beltar, Jhurkiya, Ramganj, Dhankuta and BodeBarsain. Overall the programs were well appreciated by all the participants and were thrilled to be part of the training.



CURRENT ISSUES & CHALLENGES IN BFI's

Batch 1

DATE: 21st February, 2014

VENUE: Pokhara

OBJECTIVE: To provide insights and knowledge on the regulatory aspects with NRB guidelines and operational risk incorporating the current issues and challenges.

FACILITATORS: Mr. Bishwo Mohan Adhikari, Mr. Binaya Regmi, Mr. Basu Deb Adhikary

TARGET AUDIENCES: Announcement of a one day program at Pokhara was aimed to the participants from various banks & financial institutions. The target audience was were Board of Directors, Chief Executive Officers, Deputy CEO's, General Managers, and Operation heads of Development banks and Finance companies as well as Branch Manager's & second mans of Commercial Banks.

PARTICIPANTS: The participating banks were Business Universal Development Bank, City Development Bank, Everest Bank, Gandaki Bikas Bank, H & B Development Bank, Janata Bank, Kumari Bank, Laxmi Bank, Machapuchchhre Bank, Muktinath Bikas Bank, Nabil Bank, Nepal Investment Bank, NIC Asia Bank, NMB Bank, Om Finance, Prabhu Bikas Bank, Sana Kisan Bikas Bank, Sanima Bank, Siddhartha Bank, Siddhartha Development Bank, Tourism Development Bank & Triveni Bikas Bank. Most participation was shown from the location with altogether 28 trainees.

Batch 2

DATE: 28th February, 2014

VENUE: Chitwan

FACILITATORS: Mr. Basu Dev Bhattarai, Mr. Binaya Regmi, Mr. Purna Man Napit

PARTICIPANTS: The program was attended by Ace Development Bank, Agricultural Development Bank, Alpine Development Bank, Everest Bank, Global IME Bank, Kankre Bihar Bikas Bank, Laxmi Bank, Lumbini Bank, NCC Bank, NDEP Development Bank, Nepal Investment Bank, NMB Bank, Prime Commercial Bank, Rising Development Bank, Sana Kisan Bikas Bank, Small Farmer Agriculture Co-operative, Sanima Bank, Triveni Bikas Bank, Nabil Bank and Jhimruk Bikas Bank.

Batch 3

DATE: 21st March, 2014

VENUE: Nepalgunj

FACILITATORS: Mr. Purna Man Napit, Mr. Binaya Regmi, Mr. Bashudev Adhikari

PARTICIPANTS: Agricultural Development Bank, Bageshwori Development Bank, Bank of Kathmandu, Bhargav Bikas Bank, Global IME Bank, Himalayan Bank, Janata Bank Nepal, Karnali Development Bank, Kumari Bank, Laxmi Bank, Malikka Bikas Bank, Nepal Bangladesh Bank, NIC Asia Bank, NMB Bank, Prime Commercial Bank, Sana Kisan Bikas Bank collectively gathered to participate.

“To be alive at all involves some risk.”

PROBLEM LOAN MANAGEMENT

Pokhara

DATE: 29th March, 2014

OBJECTIVE: How to tackle difficult customers, How to create a win-win situation & How to minimize risk

FACILITATOR: Mr. Ramsharan Harisharan

PARTICIPANTS: Problem Loan Management training was organized at Pokhara district targeting branch level employees who could get the taste of training, enhance their skills and expertise and use it along the way accordingly. The participating banks were Agricultural Development Bank, Bishwa Bikash Bank, Everest Bank, Garima Bikash Bank, Grand Bank Nepal, Himalayan Bank, Kamana Bikash Bank, Nepal Investment Bank, Nepal Investment Bank, NIC Asia Bank, Pokhara Finance, Shangrila Development Bank, and Tourism Development Bank.



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FINANCIAL LITERACY AWARENESS PROGRAM

Batch 1

VENUE: Jiri, Charikot, Dolkha

DATE: 5th & 6th February, 2014

OBJECTIVE: Educate the locals on the importance of saving habits and financial planning to improve access to finance and inclusive finance so more and more population could start accessing financial products.

FACILITATOR: Mr. Abhaya Bahadur Singh

PARTICIPANTS: Altogether 8 programs were conducted on Financial Literacy Awareness in Sipaghat, Mudhe, Khursani Bari, Charikot, Manthali, Kirne, Katauchaur & Jiri.

Nepal has a huge challenge regarding the access to formal Financial Channel as we face huge unbanked population, lack of focused banking promotion activities and mechanism to mobilize national household savings.

Participants came from all walks of life such as young students, rural housewives, and remittance dependent families, members of cooperatives, and disadvantaged and under privileged groups amongst others.

This is our small effort to contribute for the improvement in access to finance and inclusive finance so that more and more population could start accessing financial products.



Batch 2

VENUE: Naikap

DATE: 12th March, 2014

FACILITATOR: Mr. Sabin Nepal

PARTICIPANTS: Altogether 42 diverse background participants attended the Financial Literacy program in Naikap. The program was targeted for the adolescent and youth group who were teachers & students of that area.



Batch 3

VENUE: Makwanpur, Hetauda

DATE: 15th March, 2014

FACILITATOR: Mr. Sabin Nepal

PARTICIPANTS: Altogether 72 youth participants were trained on financial literacy enlightening them towards the benefit of saving habits for the future.



Batch 4-8

VENUE: Dhankuta, Sindhuwa, Myanglung, Hile, Jiri Khimti

DATE: 4th to 9th April, 2014

FACILITATOR: Mr. Abhaya Bahadur Singh

PARTICIPANTS: A series of 5 programs were conducted in the region. Altogether 237 members from the regions were trained on financial literacy including the members of the cooperatives, awareness society and other social groups who had formed communities in the regions.



“An investment in knowledge
pays the best interest.”
— Benjamin Franklin



“When it is obvious that the goals cannot be reached, don't adjust the goals, adjust the action steps.”
— Confucius



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3rd Quarter													Nepali Calendar													English Calendar												
													जैठ						असार							May/June							June/July					
आ	सो	मं	बु	वि	शु	श	आ	सो	मं	बु	वि	शु	श	S	M	T	W	T	F	S	S	M	T	W	T	F	S											
				१	२	३	१	२	३	४	५	६	७					15	16	17	15	16	17	18	19	20	21											
४	५	६	७	८	९	१०	८	९	१०	११	१२	१३	१४	18	19	20	21	22	23	24	22	23	24	25	26	27	28											
११	१२	१३	१४	१५	१६	१७	१५	१६	१७	१८	१९	२०	२१	25	26	27	28	29	30	31	29	30	1	2	3	4	5											
१८	१९	२०	२१	२२	२३	२४	२२	२३	२४	२५	२६	२७	२८	1	2	3	4	5	6	7	6	7	8	9	10	11	12											
२५	२६	२७	२८	२९	३०	३१	२९	३०	३१	३२				8	9	10	11	12	13	14	13	14	15	16														

TRAINING CALENDAR 2071

Areas/Date	Miti	Date	Program
Audit & Compliance	Jestha		TOT on AML/CFT for BFIs
Soft Skills	Jestha		Manager as a Coach (Kavre)
	Jestha	5th June	Accelerating Excellence by Simerjeet Singh
	Asar		Business Communication
Risk Management	Asar		Operational Risk Management
Operations	Asar		ATM Operations
	Asar		Counterfeit Notes & Signature Verification (Itahari)
	Jestha	7th June	Counterfeit Notes & Signature Verification (Tulsipur)
	Jestha		Branch Banking (PKR)
Treasury	Jestha		Assets Liability Management (ALM)
Others	Jestha		HR Related Program
	Jestha		Access to Finance (Outside Valley)
	Jestha	6th June	Workshop on Dishonor of Cheque-Law & Practice
	Jestha	14th–16th June	Microfinance Program
Trade Finance	Jestha		LC & Bank Guarantee (Butwal)
	Asar		Complimentary Program on UNPDC 600
Credit	Jestha		Credit Risk Management (Dhangadi)
	Asar		Conference on SME Loans
	Jestha		Complimentary Program on Credit
General Bank	Asar	20th June	Risk Based Internal Audit Program (RBIA)
	Asar	27th June	IT Conference
	Asar	4th July	SME Conference

MANAGEMENT TEAM

Sanjib Subba
CEO

Purna Man Napit
Academic Director

Dhan Thapa
Head of Program

Sabin Nepal
Executive Program

Sangita Gurung
Executive – Finance

Karuna Tuladhar
Jr. Executive – Program

Special Offer for the month of Asadh 2071!

We are pleased to inform you that National Banking Institute Ltd (NBIL) has come up with a new scheme of subsidized programs for this particular month of Asadh, 2071 (15 June to 16 July, 2071).

We are offering you 20% flat discount
(before VAT) on every customized program for you with NBIL.

Hurry up to grab the golden opportunity and get the best out of the scheme !

Booking is valid till 15 June, 2071.